



FiberHome Optical Access Network Infrastructure Solution

FiberHome Telecommunication Technologies CO.,LTD





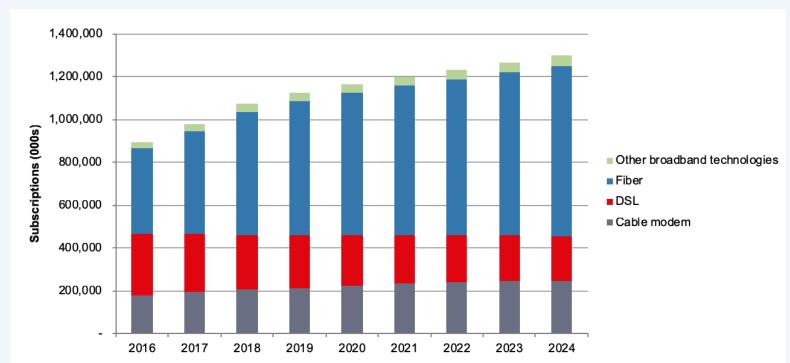
01 INTRODUCTION OF FIBERHOME ODN

102 FIBERHOME PRODUCTS AND APPLICATION CASES



Global Fixed Broadband Technology Development Trend





- By 2024, global fixed broadband subscription will be 1.3 billion
- Technically, the global DSL subscriptions will fall, FTTH is the trend. For regional market size, Asian countries leads the way while European and American following behind;
- By 2024, global FTTH subscription is predicted to be around **800 million**.

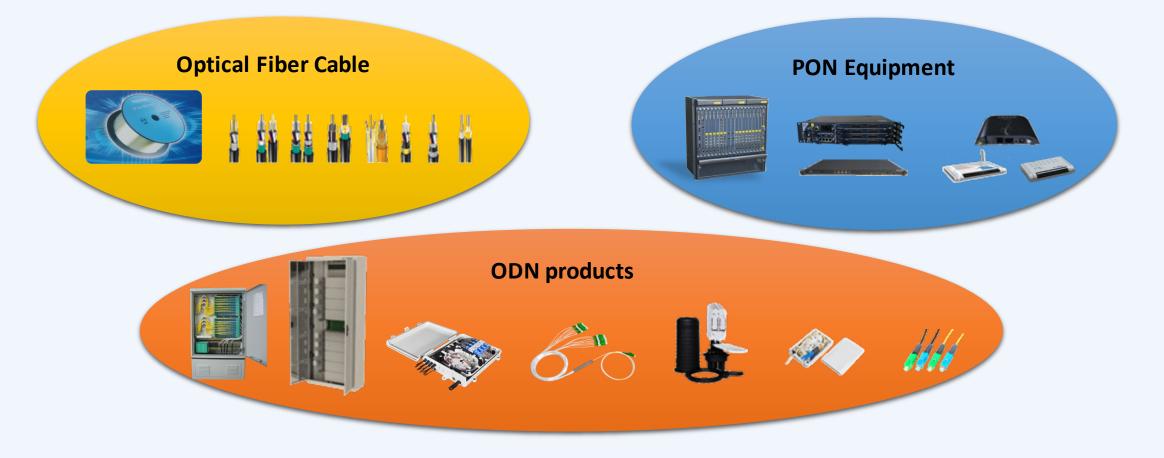
| Subscriptions (000s) | | | | | | | | | |
|------------------------------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Segment | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
| Cable modem | 179,726 | 196,202 | 206,164 | 215,052 | 224,749 | 232,823 | 239,361 | 244,595 | 248,097 |
| DSL | 284,261 | 267,041 | 254,159 | 244,346 | 237,437 | 229,912 | 221,529 | 212,769 | 203,923 |
| Fiber | 399,418 | 478,849 | 573,463 | 626,435 | 661,676 | 695,062 | 727,976 | 760,653 | 794,467 |
| Other broadband technologies | 30,643 | 33,736 | 37,200 | 36,731 | 38,068 | 39,672 | 42,055 | 46,447 | 52,976 |
| Fixed broadband total | 894,048 | 975,828 | 1,070,985 | 1,122,563 | 1,161,931 | 1,197,468 | 1,230,921 | 1,264,465 | 1,299,462 |





FiberHome development in FTTx field













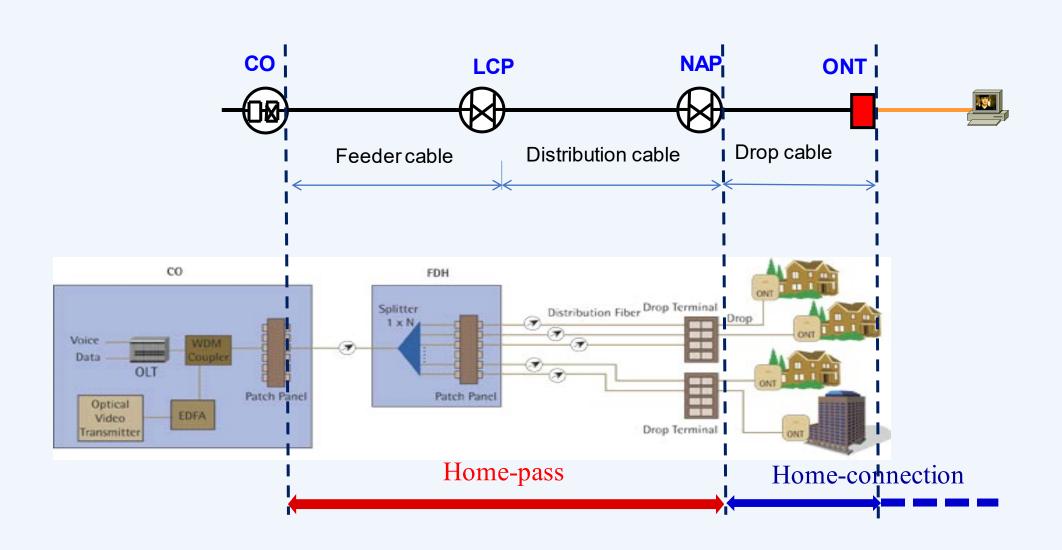






FTTx Network Architecture







Overall Capability

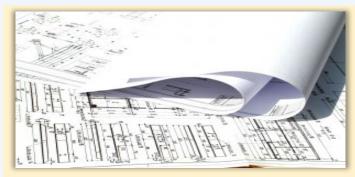


End to End ODN Product Solution Provision



- Full ODN industrial chain
- End-to-End ODN solution
- Advanced quality control processes
- Fast delivery ability
- Market share and brand influence over 42 countries, serve for over 100 million subscribers globally

ODN Network Planning and Design



- Tailor-made network design
- Professional ODN design teams and creatively provides reliable and stable network design, save the CAPEX and OPEX
- Flexible product customization capability

Engineering and Service



 Started to provide FTTH Turn-key service since 2005, more than 20 million lines network deployment globally.



Full ODN Product Family





Rack & Cabinet

Joint Closure

Splitter

FDP/FTB

Accessories



FDC rack











Customization Experience - Examples



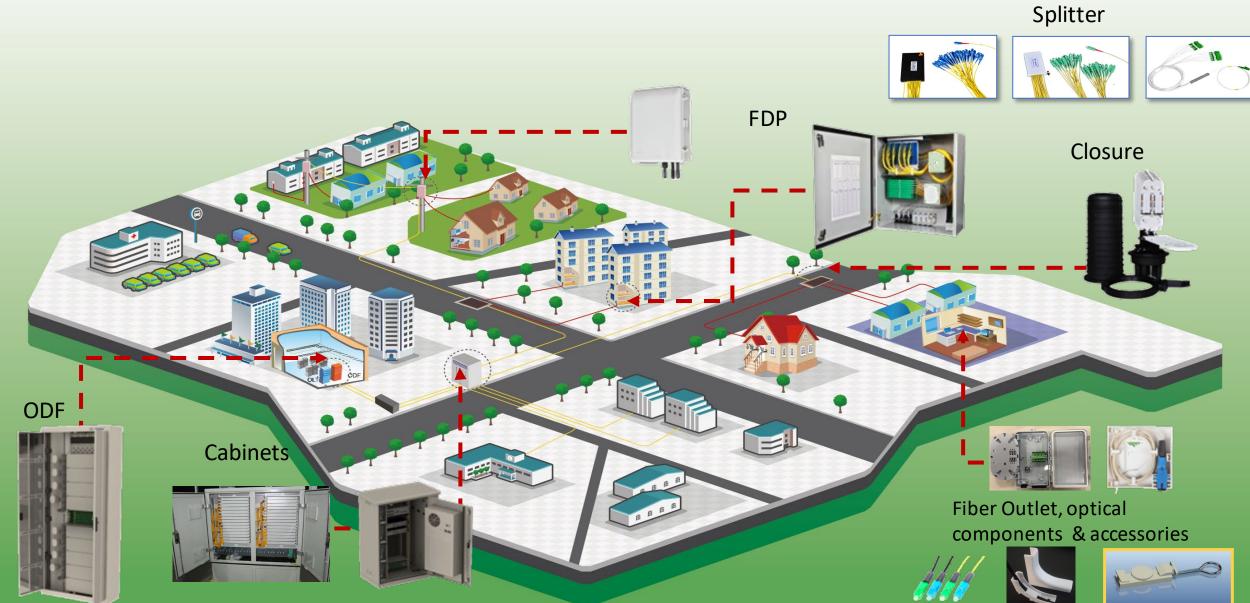
| Customer | Time | Customization | Photo |
|------------------------------------|-----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| TN | 2011~2015 | Outdoor Fiber Distribution Cabinet Pedestal Distribution Mini Cabinet Plastic Wall-mount/Underground DP Bending Insensitive Patch Cord | Units Continued to the second |
| SingTel | 2013 | Armored Rat-bite Resistance Patch Cord Smart Intermediate Distribution Frame Direct Splice Frame | |
| vodafone | 2012 | Compact ODF chassisCompact Joint Closure | |
| Telefonica | 2013~2016 | Outdoor Active Network Cabinet Compact riser box Pre-connectorized OTB and OFC | |
| BROADBAND Laplin & Litalia liaqua | 2016 | FDT CabinetFAT | |



ODN Network Overview









Highlight(1)--ODN Platform and Resources





• Four Manufacture-Base located in Wuhan, Guangdong, Zhejiang and Xinjiang.





- FiberHome HQ, three factories
- Full ODN products manufacture
- 50,000 square meter area







 Plastic ODN Products factory, e.g. Closure, Fiber Terminal Box





- PLC splitter, optical components, factory
- Innovation Centre



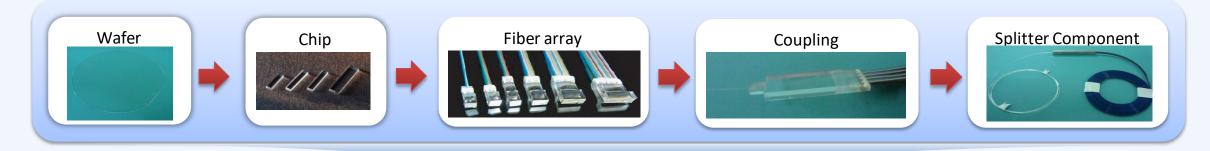






Highlight(2)--Full ODN industrial chain





























- Requirement Analysis
- Product Design
- ➤ R&D
- Assembly
- Delivery
- Engineering & service



Highlight(3)--Quality Assurance



Fiberthorn Telecommunication Technologies Co., Ltd., ISO 14001:2004 Server Ser





- ■ISO quality system certificates
- ■International authorized organization/lab's certificates
- Type approval certificates awarded by specific operators

| Client a | pprova | I certificates |
|----------|--------|-----------------------|
| | | |

| Type Approval Ce | ertificate | لىنصلىن لسعودية | نوعية | شهادة اعتماد |
|-------------------------------------------------|---------------------------|-------------------------|----------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|
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| Material and Specification App | | | Supplier 136 | 200 400 |
| سد بن عبدگرهدن ارسح Eng. Mohammad A Al - | | | Mafr. ID Code | قر الربزي النتاع |
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| | Produ | ct Appr | oval | Form | 1 | | | |
| Contractor: FCDT | | | | | | | _ | _ |
| Product Description: Splic | e Closure 288 F I | per | - | | 100 | | | |
| Oman Broadband Specific | ation Reference | : SPC-FXI-012 | 2 | | | | | |
| Manufacture Name: Fibre | Home, China | | | - | | | - | |
| Product Supplier: FiberHo | me | | | | | | | |
| Approx. Delivery Time: | | | | - | | | - | |
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| Sample Attached: | Ye | 510 | | | No () | | | |
| Certificate Attached: | Ye | s() | | | No() | | | |
| Remarks: | | | | | | | | |
| Approval Process | | | | | | | | |
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01 INTRODUCTION OF FIBERHOME ODN

FIBERHOME PRODUCTS AND APPLICATION CASES

FiberHome E2E ODN Solution-Telecom Room





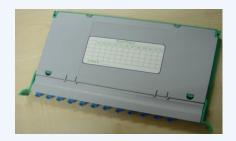
Optical Distribution Frame – Tray design





GPX09T

| Туре | Size (H x W x D, mm) | Configurable Capacity | RP12 tray configuration(pcs) |
|-----------|-------------------------|--------------------------|------------------------------|
| GPX09T-A1 | 2600×840×300 | 864 | 72 |
| GPX09T-A2 | 2200×840×300 | 720 | 60 |
| GPX09T-A3 | 2000×840×300 | 648 | 54 |
| GPX09T-A4 | 2600×600×300 | 576 | 48 |
| GPX09T-A5 | 2200×600×300 | 504 | 42 |
| GPX09T-A6 | 2000×600×300 | 360 | 30 |
| GPX09T-A7 | 2000×600×300 | 288 | 24 |



Splice and termination tray RP12



Optical Distribution Frame – 19 inch design





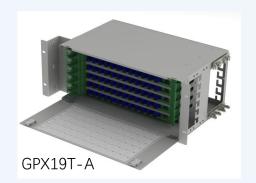
GPX260

| Туре | Size (H x W x D, mm) | Configurable Capacity | Sub-rack configuration |
|-----------|-------------------------|--------------------------|------------------------|
| CDV260 A1 | 2600~000~200 | 064 | 12 sets GPX19T-A72 |
| GPX260-A1 | 2600×900×300 | 864 | 9 sets GPX19T-B96 |
| GPX260-A2 | 0000000000 | 720 | 10 sets GPX19T-A72 |
| | 2200×900×300 | 768 | 8 sets GPX19T-B96 |
| GPX260-A3 | 0000000000 | 576 | 8 sets GPX19T-A72 |
| | 2000×900×300 | 672 | 7 sets GPX19T-A96 |
| GPX260-A4 | 2600×900×350 | 1152 | 12 sets GPX19T-B96 |
| GPX260-A5 | 2200×900×350 | 960 | 10 sets GPX19T-B96 |
| GPX260-A6 | 2000×900×350 | 768 | 8 sets GPX19T-B96 |





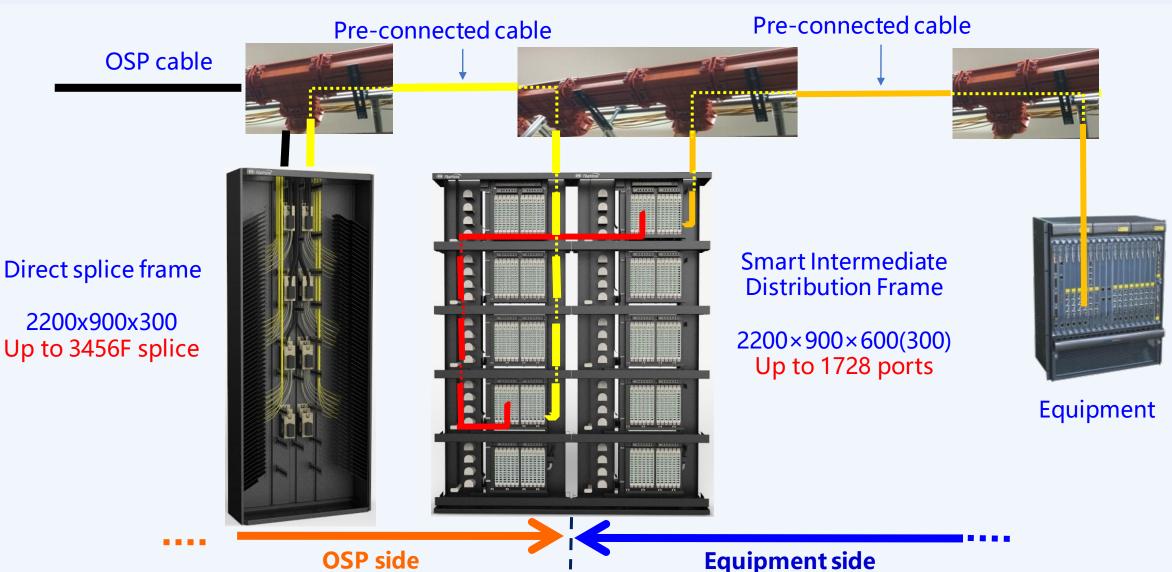
RP12 RP24





High density solution for CO



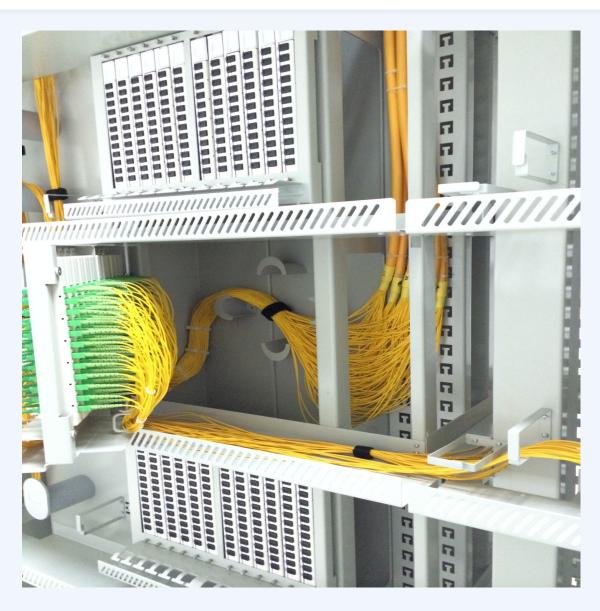


High density solution for CO





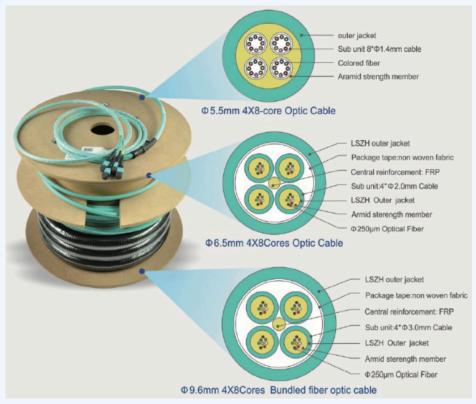




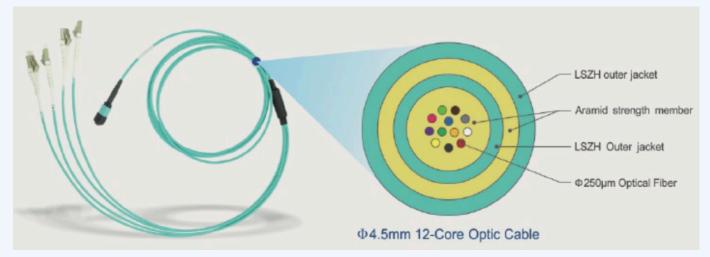


Data Center Passive Products





MPO-MPO pre-terminated trunk cable

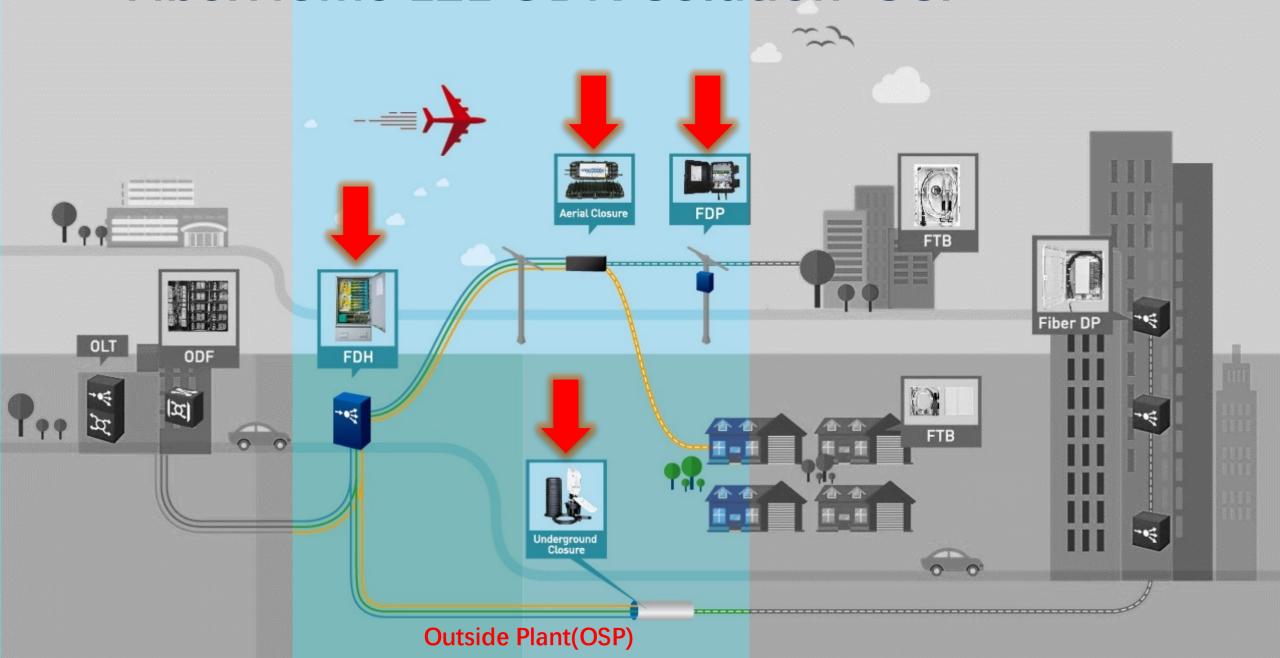


MPO-LC pre-terminated patch cord



MPO Cassette

FiberHome E2E ODN Solution-OSP





Pre-connectorized product family



Traditional Pre-Con Product





Extension box









9 Core







12 Core



16 Core

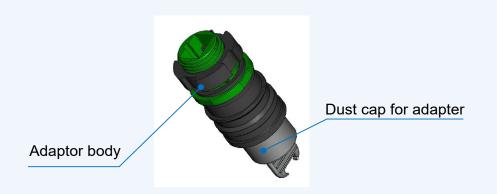
New series Pre-con product



Connection of Pre-connectorized Prodcut



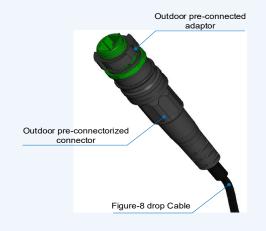
Outdoor pre-connectorized adaptor



Feature

- **■**Outdoor use
- ■Impact resistant, sunlight and weathering

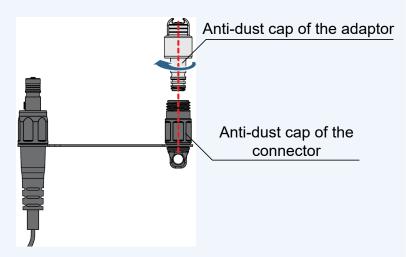
Assembly of outdoor pre-connectorized connector and adaptor



Round drop cable

Feature

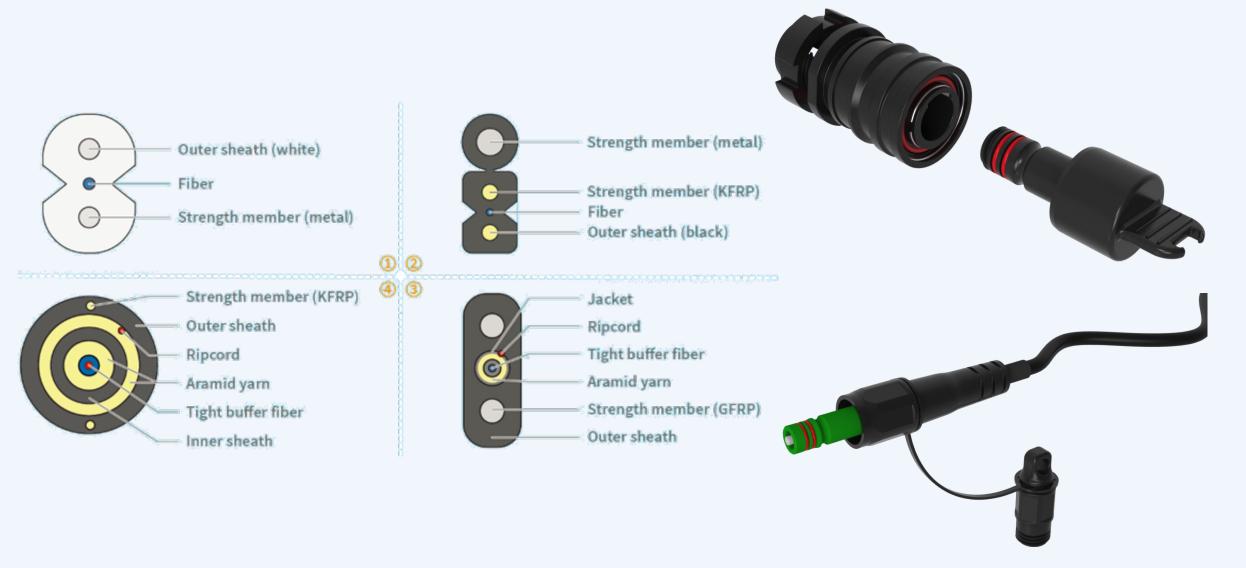
- **■**Outdoor use
- ■Snap-on type, easy plug-in





Classification and structure







Advantages of Pre-connectorized product





Splicing part and access part are separate or don't need splicing. Avoid fiber damage caused by opening the case

High Protection level

IP 68 protection level, Waterproof and dustproof

Low technical requirements

Easy to installation. Don't need technical training

Fast construction

Easy to plug in and plug out. High efficiency construction



FDH - Connectorized Type



- Free combination for different split ratio of 1x2~1x32
- Easy installation and removal
- Parking area for free port
- Capacity:
 - 144 cores
 - 288 cores
 - 576 cores





1130×570×310 144 cores Max. 10 pcs splitter modules



1460×760×320 288 cores Max. 32 pcs splitter modules



FDH- Direct spliced type



- Direct spliced, eliminate loss of the active connector
- Free combination for different split ratio of 1x2~1x64
- Easy installation and removal
- Capacity:
 - 288 cores
 - 576 cores







576 cores Max. 32 pcs splitter modules



Aerial FDP



(Pole/wall-mounted installation)



- Splitter pre-installed in the factory, or extended in the future
- Drop cable pre-connectorized, or terminated with field assembly connector, or direct spliced to distribution fiber
- Indoor or outdoor
- Protection: IP 65







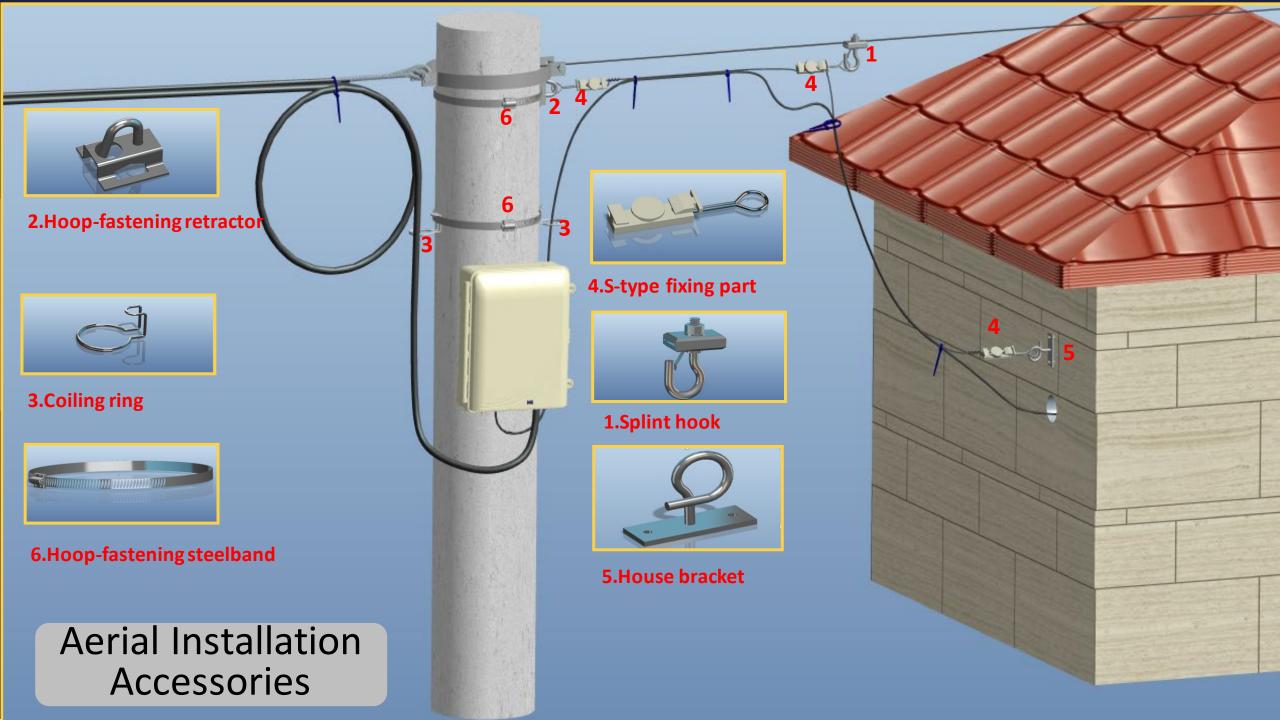
12 cores







48 cores





Underground LCP & NAP



(Man-hole/hand-hole installation)

- High-strength modified polypropylene material
- Easy for re-entry and re-open
- Kinds of sealing plug which suitable for different drop cable size
- Protection grade: IP68



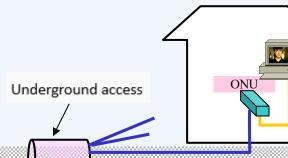














Aboveground LCP & NAP



(Pedestal installation)



- High-strength modified polypropylene material
- Above ground construction, easy for reentry and re-open
- Protection grade: IP65









Aboveground LCP & NAP



(Pedestal installation)

- The box adopts stainless steel material, flame resistant, UV resistant
- Small and good looking, be harmony with the environment
- Strong anti-thief and anti-destructive
- Convenience operation
- Protection grade: IP65

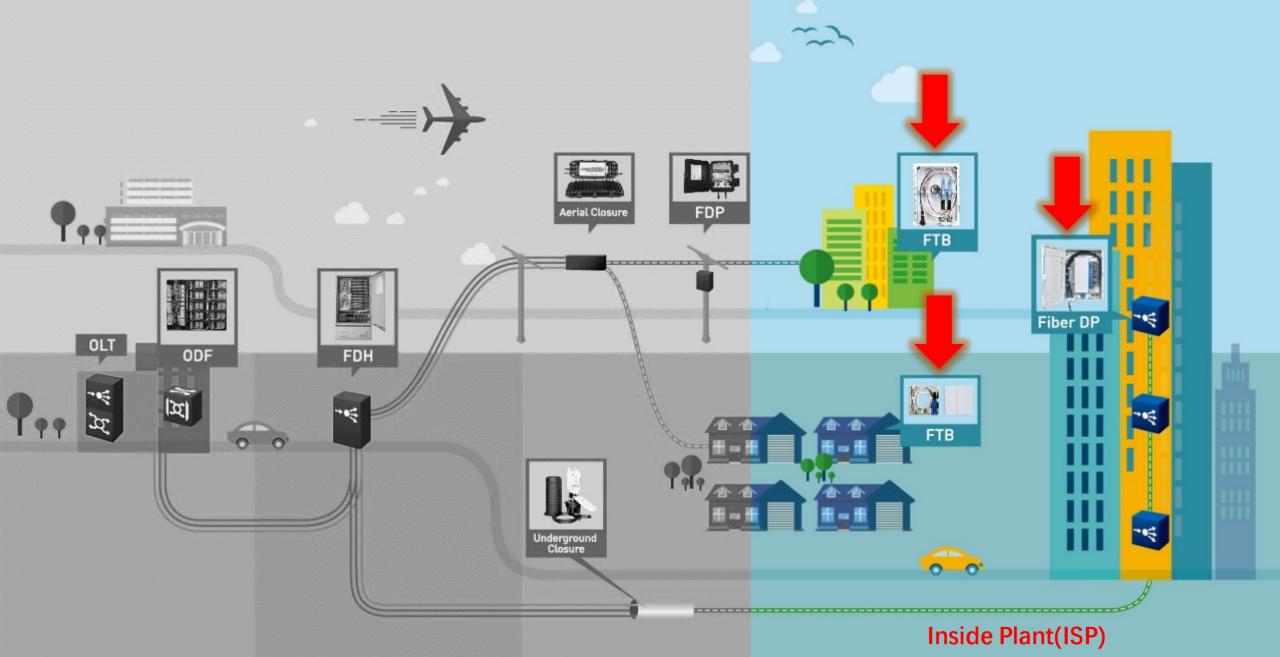








FiberHome E2E ODN Solution-ISP





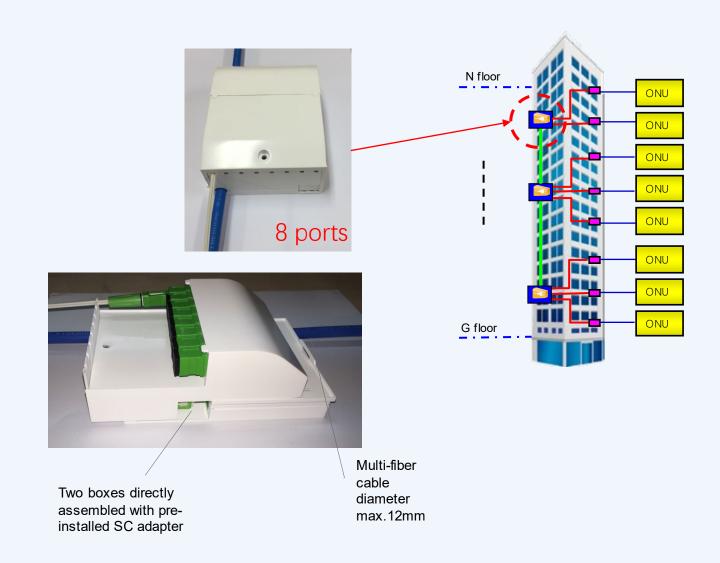
Wall mount FDP – compact type



(wall-mounted installation)

- Indoor application, compact design, easy installation, apply to wall-mounted
- With or without splitter
- Multi-fiber cable diameter max.12mm
- 4 or 8 SC ports
- Environment-friendly materials with good frame retardant







Wall mount FDP – small type





- With or without splitter
- Drop cable pre-connectorized, or terminated with field assembly connector, or direct spliced to distribution fiber
- Indoor or outdoor
- Protection: IP 65 for outdoor usage



24 ports



12 ports



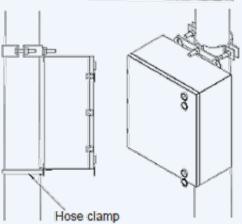
48 ports



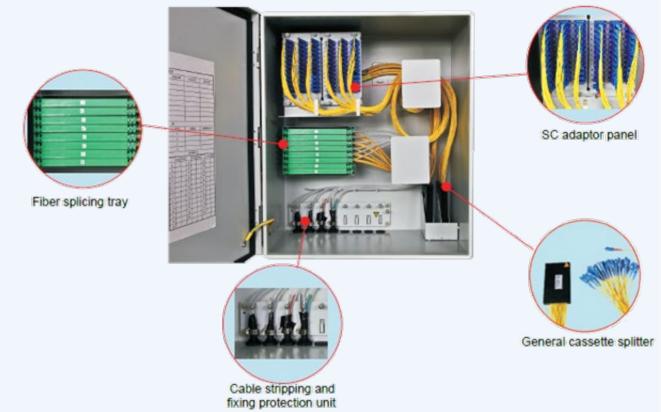
Wall mount FDP – large type







- Metallic material
- With or without splitter
- 72 or 144 ports, with splitter slots
- Indoor or outdoor
- Protection: IP 65 for outdoor usage





Optical fiber outlets









Indoor, 2xSC+1xRJ45(or RJ11)

Indoor, 1xSC+1xRJ45+1XRJ11



Indoor, 2xSC



Outdoor, 2xSC



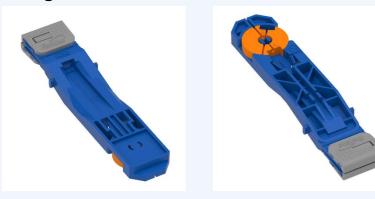
FiberHome New Designed Field Assembly Connector



Field Assembly SC Connectors enable fast, on-site installation of single-mode fiber to the FTTH drop cable connection without polishing. It is assembled on the cable sheath to eliminate bare fiber storage. It can be field assembled and installed quickly.

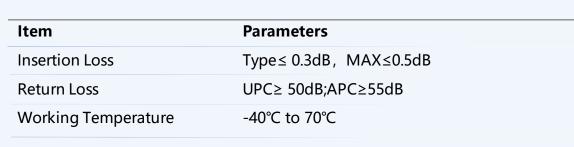
Features

- Compact structure, Easy assembly
- Special structure design to ensure assembly accuracy
- Special length control jig, matching different types of cutting tools



Length Control Jig





Connector Type: SC-UPC/SC-APC

Support Cable: 2*3mm figure 8 drop cable





FiberHome New Designed Field Assembly Connector



Assembly Procedure







① Stripping

② Cleaning

3 Cleaving





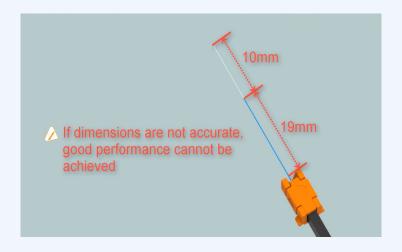


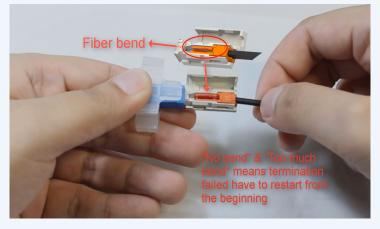
4 Inserting

⑤ Removing

6 Finishing

 Length Control Jig is used for accurate assembly, ensure good optical performance.









Europe









FiberHome ODN in Russia



- In Feb 2019, FiberHome patch cord successfully passed the Tomacc lab testing requested by MTS.
- May 2019, FiberHome began the ODN delivery for MTS.

| № п/п | Артикул | Наименование Товара |
|-------|------------------------------------------------------|---------------------|
| 1 | Дуплексная оптическая кабельная сборка dLC-dLC, 30м | |
| 2 | Дуплексная оптическая кабельная сборка dLC-dLC, 50м | |
| 3 | Дуплексная оптическая кабельная сборка dLC-dLC, 70м | |
| 4 | Дуплексная оптическая кабельная сборка dLC-dLC, 100м | |
| 5 | Дуплексная оптическая кабельная сборка dLC-dLC, 150м | |







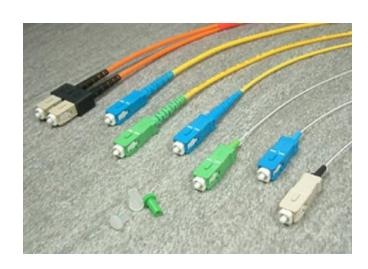


Deutsch Telecom Patch-cord Supply



- We successfully won the contract agreement for Deutsch Telecom in 2017 and started supplying from 1st, Jan, 2018.
- ☐ The contract agreement lasts for 2 years from 1st, Jan, 2018 to 1st, Jan, 2020.
- ☐ Main delivered products are patch-cords and pigtails with simplex and duplex connectors.
- ☐ The sales amount was up to 2 million USD by now.





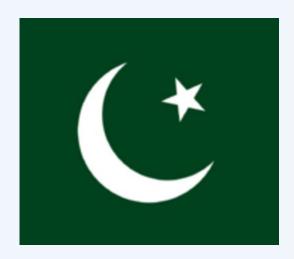




Middle East







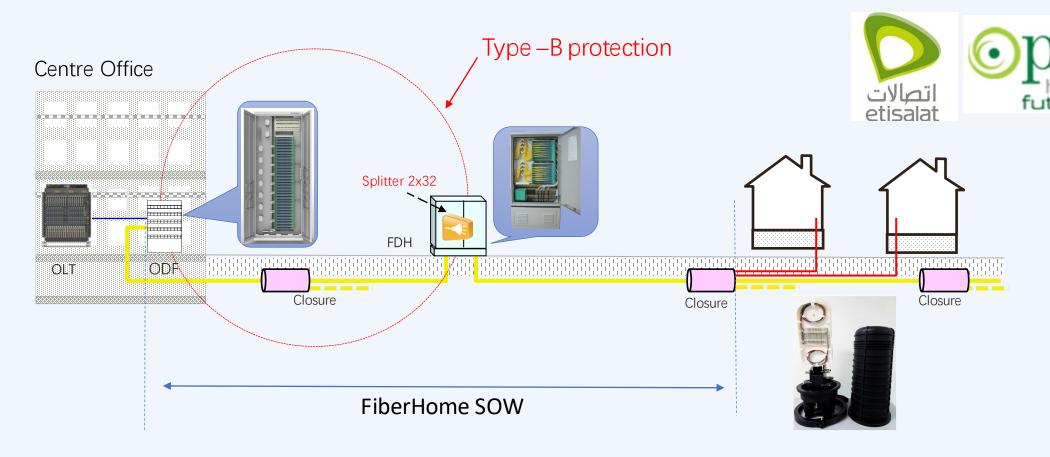


Deployment Model 1—Villa/House Access





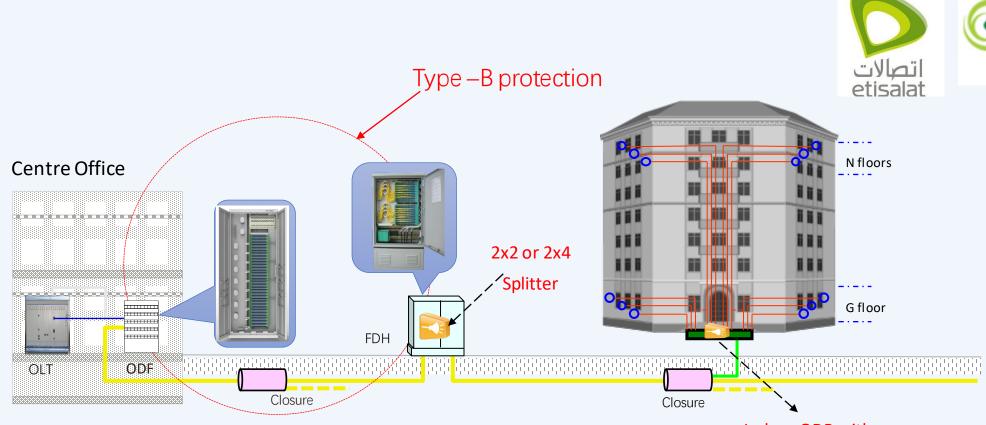
- The first FTTH turnkey project for PTCL in Pakistan, it is deployed for the most high-level and largest real estate group Bahria. Approved by Etisalat.
- 40,000 lines FTTH Full-Turnkey project, active and passive, signed contract with PTCL in May 2017.





Deployment Model 2—Building Access





• 12 users: 1x16 splitter box

• 24 users: 1x32 splitter box

• 48 users: 2 pcs of 1x32 splitter box

Indoor ODB with

1x16 or 1x32

Splitter



PTCL ODN Turnkey Project-ODN Construction Overview



- Divide target area into several sub-areas according to actual number of users and FDH capacity.
- Placed the FDH in the center point of the planning area, to minimize the downlink fiber size and length.
- Feeder cable duct shall be 2-way 4 inch with average 4 feet underground depth as per PTCL standard.
- Distribution duct shall be 1-way 2 inch with average 3 feet underground depth as per PTCL standard.













Latin America











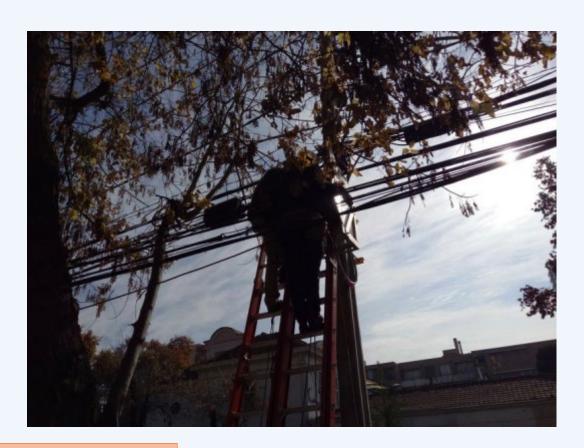
Chile ENTEL Project











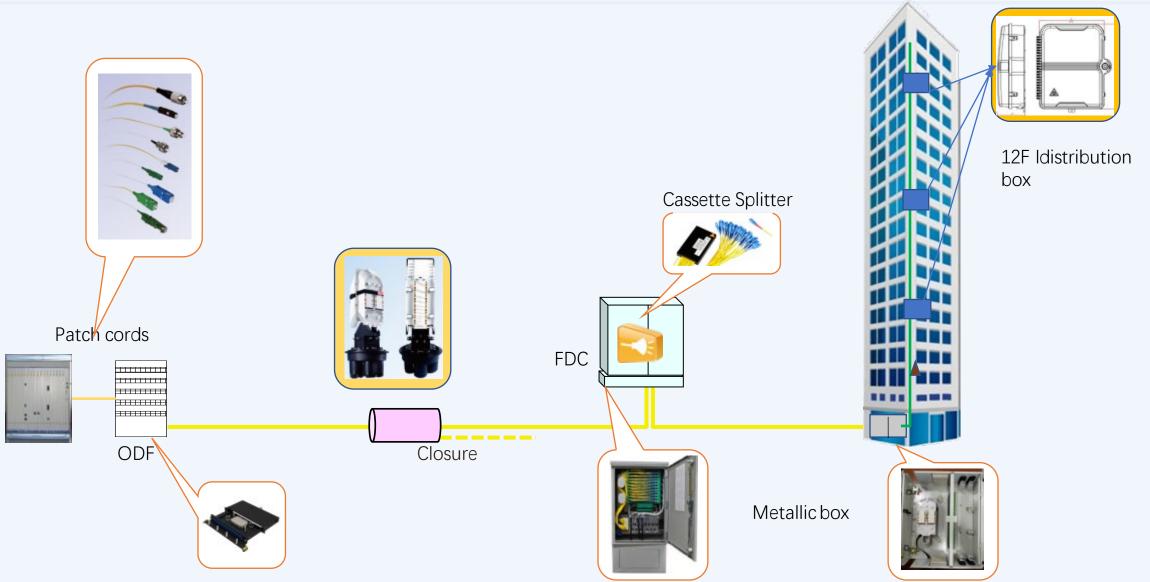
- Entel is one of the biggest telecommunications operator in Chile
- Entel re-start ROMA project since 2013
- Now Entel starts focus on FTTH construction in high level building and valley.
- FDH from FiberHome could cover 300K subscribers by 2017.





The ODN Solution Entel is using



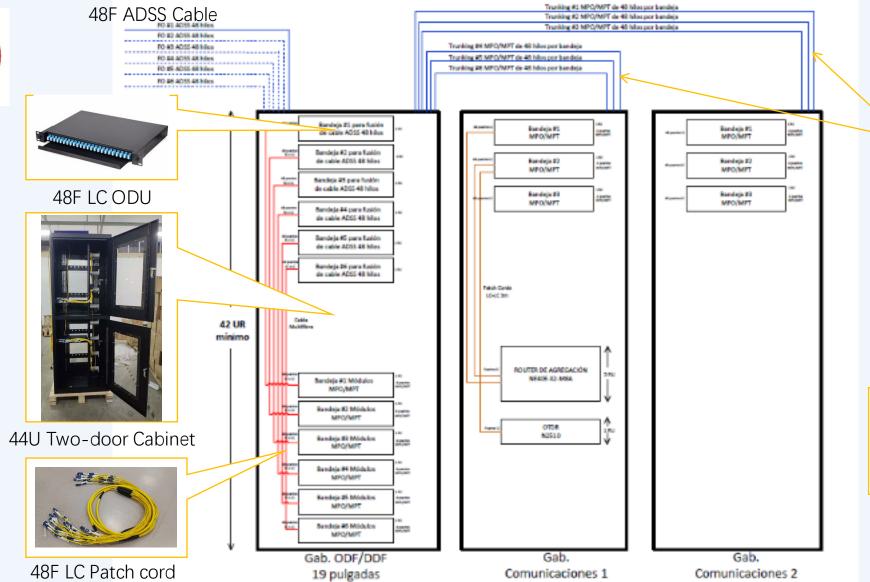




Claro Backbone Network Node Layout







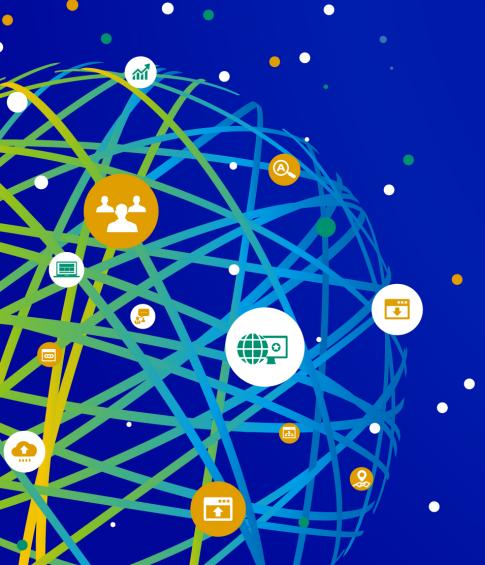


24F MPO/MTP Patch cord



DDF subrack with 4 X 12F MPO-LC Module





Thanks!